

Cash Plus Contract

Collect a Program Payment on a customized firm offer

With this marketing tool, you can receive a Program Payment for an offer to sell grain in the future at a price you're happy with today. It's one of our suite of available marketing alternatives, designed to take some of the worry out of selling your crops.

Who is it for and when is it used?

It can be used anytime during the marketing year and is for producers that would be glad to price production above the current market, collect a Program Payment, and keep a percentage of their crop unsold until the firm offer date.

What are the advantages?

The Cash Plus contract:

- Can apply to any quantity of bushels, with a target price and firm offer date customized to meet your objectives
- Extracts value for a firm offer price you'd be happy to sell at today

What are potential risks / disadvantages?

- No floor on firm offer bushels; bushels are null/void if futures settle below the target on the pricing date
- Firm offer bushels are capped until the pricing date at the target price

Contact your Grain Originator to discuss how the Cash Plus Contract can meet your needs and to learn more about other marketing alternatives that may be available.

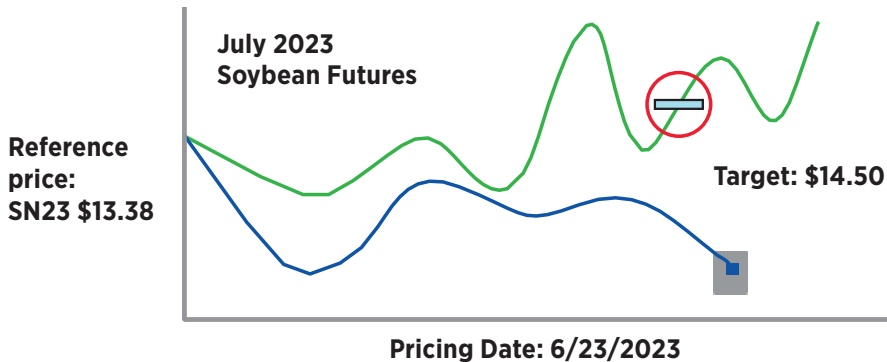


Entering into the Cash Plus Contract does not result in your opening of a futures / options account or having a futures / options position. This contract employs futures / options solely as a grain pricing mechanism. It is not a futures / options contract or a commodity pooling or trading arrangement.

These materials are marketing purposes only and any actual Contract will be subject to agreed-upon written terms and conditions.

More insights = Less worry

In the Cash Plus Contract, a producer contracts bushels for either spot or forward delivery and is paid a cash price “plus” a Program Payment on the cash sale for a firm offer to sell additional production at a specific target price on a specific date.



Sell Cash	\$14.68
Cash Plus Addition	\$0.71
Your New Price	\$15.39

Above on Pricing Date:	Firm offer accepted
Below on Pricing Date:	No Obligation

Example: The selected Cash Plus Contract provides for a Program Payment of 71 cents per bushel on soybeans you are selling to the elevator today (\$14.68 cash bid) in exchange for a firm offer to sell an equal amount of bushels at the target price of \$14.50 if July 2023 soybeans futures settle at \$14.50 or greater on 6/23/2023.

Scenario 1

In the pricing scenario defined by the green line, you receive a 71 cent Program Payment on top of the \$14.68 cash bid for a total of \$15.39 per bushel. Futures settle at \$14.55 (above the \$14.50 target price) on 6/23/2023, resulting in a second delivery obligation grain contract with a futures price established at \$14.50.

Scenario 2

In the pricing scenario defined by the blue line, you receive a 71 cent Program Payment on top of the \$14.68 cash bid for a total of \$15.39 per bushel. Futures settle at \$13.50 (below the \$14.50 target price) on 6/23/2023, and the firm offer bushels are null/void.